ICGManager

Is the most complete business management software without limits, powerful, fast and with extensive functionalities. With ICGManager you can optimize and simplify all business processes and benefit from the powerful graphical reports platform which allows you take immediate business decisions.

4 versions to adapt to your company

	BASIC	PYME	ADVANCED	CRM
SQLServer 2005/2008 database	✓	✓	✓	✓
Multiuser			✓	✓
Multi-company management			✓	✓
Multi-company accounting		✓	✓	✓
Communication with FrontRest	3*	3*	✓	
Communication with FrontRetail	3*	3*	✓	
Communication with FrontHotel			✓	
B2B Relation			✓	
International Management			✓	
Price rate management	✓	✓	✓	✓
Mix&Match - Offers and promotions			✓	✓
Customer loyalty cards			✓	✓
Creation of free client fields	✓	✓	✓	✓
Creation of free item fields	✓	✓	✓	✓
Quotations		✓	✓	✓
Sale orders and delivery notes		✓	✓	✓
Automatic Invoicing of Sales		✓	✓	✓
Purchase forecast	✓	✓	✓	✓
Purchase orders, delivery notes and invoices	✓	✓	✓	✓
Inventories	✓	✓	✓	✓
Inventory analysis			✓	✓
Warehouse transfers	✓	✓	✓	✓
Multi-warehouse stock balancing			✓	
Stock balancing between warehouses			✓	
Replacement of sales			✓	✓
Replacement of minima			✓	✓
Manufacturing orders			✓	✓
Treasury (Collections, Payments)	✓	✓	✓	✓
Remittances		✓	✓	✓
Accounting		✓	✓	✓
Documentary Traceability		✓	✓	✓
Lots and serial numbers	✓	✓	✓	
Analytical statistics and cubes	✓	✓	✓	✓
Daily invoicing			✓	✓
Periodic invoicing		✓	✓	✓
Turnover of loans			✓	
Serve orders		✓	✓	✓
Activities and services			✓	✓

Maximum 3 Fronts

Sales

Quotations
Creation of quotations by entry and tracing of revisions.

Documental traceability
Tracing of all documents associated to the sales cycle: quotation, order, delivery note, invoice, payment and accounting.

Sale rates
Assistant for the creation and maintenance of prices, offers by periods and promotions. Special conditions by client.

Sales force control
Follow-up of sales by vendor, definition and calculation of commissions.

Invoicing
Automation of the invoicing of delivery notes and invoicing of periodic amounts processes.

AutoVenta for PDA
All commercial functions available from a PDA: routes, offers and promotions, pending payments, stock queries, indirect invoicing and wireless printing are some of its features.

ICGCommerce

Management of sales by Internet: Your business open during 24 hours, 365 days.

AutoVenta Táctil

Presale PDA

Electronic invoice: Creation of electronic invoices through the generation of the officially approved facturae 3.2 XML file.

Purchases and Warehouse

Procurement
Manual entry of purchase orders or automated orders based on the stock levels and delivery terms.

Reception
Validation of the received items against the orders, labelling and warehouse location.

Inventories
Planning, realization and analysis of total inventories, partial or by zones.

Expedition
Preparation and validation of delivery notes. Printing shipment labels.

PocketManager

All warehouse operations can be done in real time on a wireless PDA

A solution that guarantees the total control of all the departments of a company and strengthens the relation with the clients

ICG®
Software

CRM

Tool that strengthens the personalized relation with clients and contacts of the company.

- Access from a single screen to the personal data of customers, suppliers, contact persons, employees and public administrations.
- Registration of calls, visits and agreements.
- Customization of the customers' and contacts' data through the creation of new fields to register and update the necessary information.
- Access documents, pending collections, activities and services directly from the customer file.
- Planning and scheduling of the sales team.
- Management of technical services and registration of Call Center tickets.

Management of services and activities

Your company here and now, with the maximum security! Access from a mobile telephone to all the activity of the company, to the personal diary and to all the information of clients and contacts.

Finances

- Definition of credit limits by customer and allocation of attributions by user.
- Follow-up and control of collections and pending payments.
- Generation in file and by Internet of bank remittances as norms 19, 32, 58, 34.
- Impression of cheques, promissory notes and letters of payment.
- Bank Consolidation.

Accounting

- Complete real-time integration with invoicing and finances.
- Navigation by extracts and documents.
- Tax Liquidations.
- Cost center analysis.
- Official balances.

Analytical Statistics

The business information for instant decision making

ICGManager incorporates a powerful engine for the generation of personalized reports and graphic, allowing the user to take profit of all the information of his company in the most comfortable and immediate way.

- Sales ranking by item, customer, business area, department, brand...
- Sales and purchase comparison over several periods (monthly accumulated, monthly accumulated of last year, yearly accumulated, yearly accumulated of last year, month to month, daily, by weekday, etc.).
- Sales by time range, weekday...
- Dynamic cubes and different graphs: bars, columns...
- Items without rotation, above maximum stock level, below minimum stock level and stock breakage.
- Current inventories, inventories on a date, warehouse transfers...
- Collections and pending payments, Cashflow.

The reports, cubes and graphs can be printed, exported to Excel or sent by e-mail.
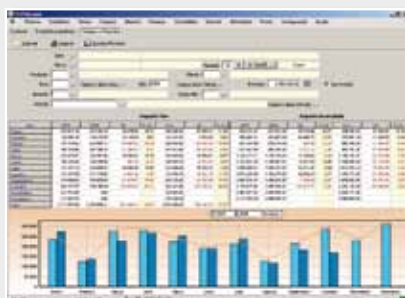
Sales vs Forecasts

Dynamic Cubes

MANAGER

A global solution with which distances do not matter as all establishments are centrally managed

Communications Central-Shops

- **Sales in real time.** Collects the sales of all establishments at the second.
- **Creation of articles for all the establishments.** Create items only once, as ICGManager will send them over the internet to all establishments.
- **Centralized price changes.** It is not necessary to visit each establishment to change the price of the products.
- **Centralized purchasing** for all establishments.
- **Centralized administration** and user profiles.
- **Control POS and accounting.**
- **Customized reports and business analysis.** To take real time decisions.
- **Immediate set-up** of an establishment from the own central, without having to travel on-site.
- **Centralized stocks:** Possibility to consult the stock of other outlets.
- **Customer loyalty:** Using prepaid cards, VIP cards and points.
- **Offers and promotions:** (3x2, the second at half price…).

Closing sheet of a chain of establishments

ICG Business Intelligence

A tool providing insight in your business

An application to transform all centralized data from the different points of sale into visual knowledge to help you with decision making and the planning of new business strategies. Thanks to semaphores and alerts, ICG Business Intelligence shows an X-Ray of the sales with multiple dimensions and indicators, providing analysis criteria and decision rules to face the future of any business.

Graphical dashboard

Scorecard with semaphores and alerts of the sales of a chain of establishments

Main advantages

- **Reliable.** With SQL Sever the data is always protected in moments of maximum workload and in multi-user environments.
- **Secure.** The users identify themselves by password to access to the functions and permissions.
- **Scalable.** Adapts to the company size, from single user to a local network with dozens of terminals.
- **Customizable.** Made to fit the company; documents designs, screens, workflows, etc.
- **Profitable.** Helps making strategic decisions thanks to the complete analytical statistics and the creation of informative cubes.
- **Integral.** Covers all the business needs: purchase and sales cycles, logistics, finances and accounting.
- **Exportable.** All the information is exportable to Excel, HTML, TXT…
- **Integrated accounting.** Automated generation of bookings from business processes.

Sending email and SMS messages

Incorporates a module for sending mass mails and SMS to increment promotions, boost marketing campaigns strengthen commercial actions, allowing custom actions on segmented customers.

- Send SMS messages to customers, suppliers, sellers or contacts anywhere in the world.
- Customer segmentation, with or without sales.
- Automation of mass e-mail and SMS.
- Change loyalty points for discounts.
- Create vouchers or assign promotions to selected customers.

More information:
www.icg.eu

ICG®
Software

Technology and Experience since 1985

Certified Company:

ISO 9001
BUREAU VERITAS
Certification

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